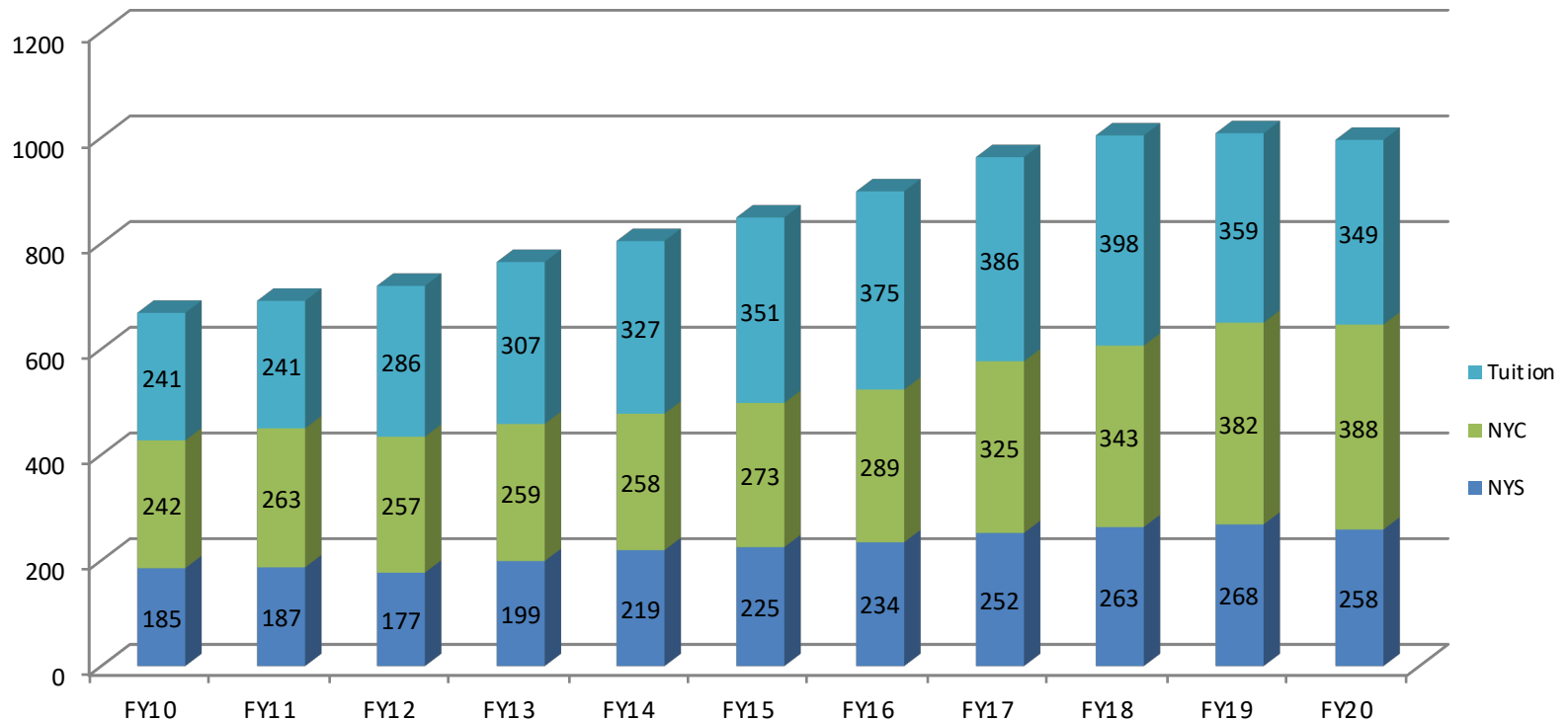


FY2019 AND FY2020 FINANCIAL HIGHLIGHTS



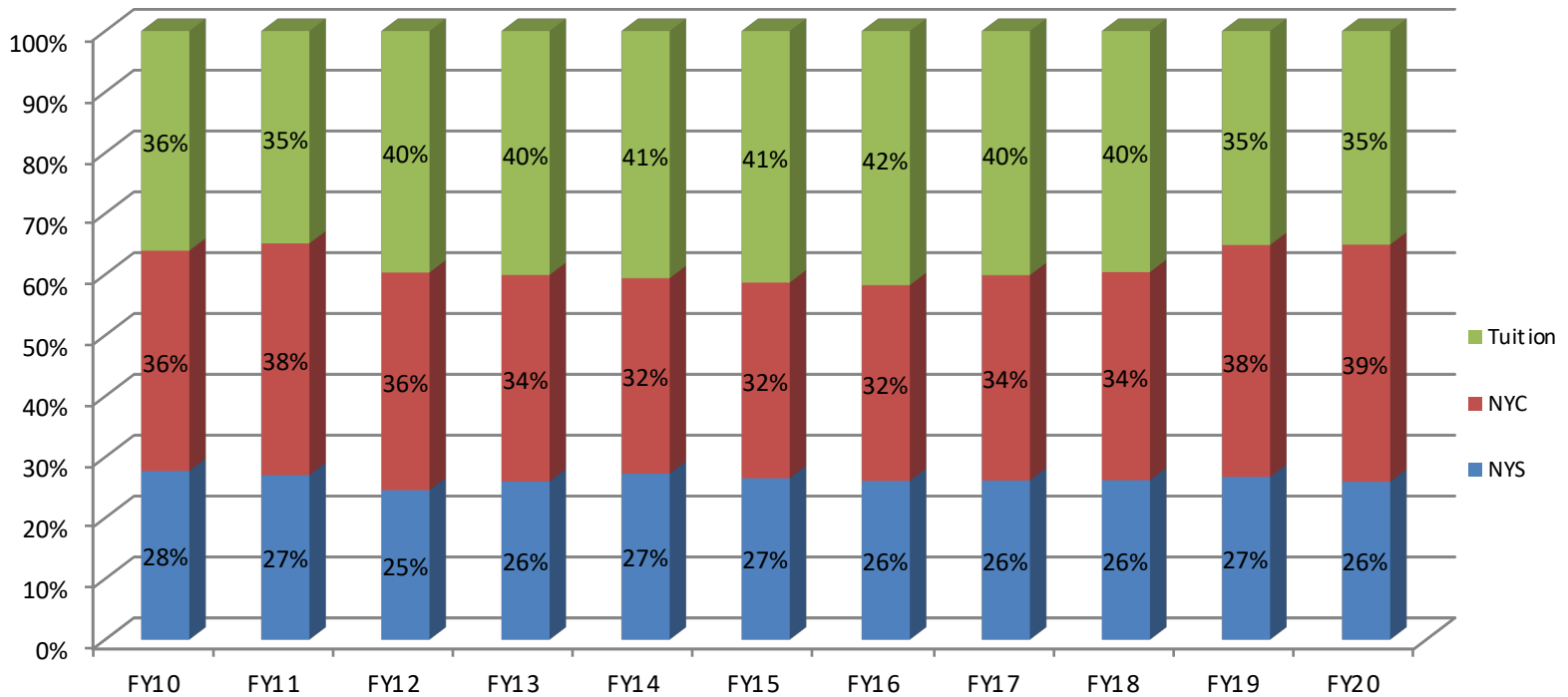
- ▶ The college ended FY 2018-2019 in a stable financial condition for start of the current year. All expenses and mandatory costs for Community Colleges were fully funded in FY19.
- ▶ The NYS aid per FTE increased by an additional \$100 in FY20 and reached \$2,947 per FTE. However, despite this increase, the University will realize \$9.7M less in overall State base aid funding due to enrollment declines at community colleges. The NYC budget will increase by \$6.1M, which also includes a Program to Eliminate Gap (PEG) permanent reduction of \$4.8 M. Adjustments to reflect the total of \$14.5M for these NYS and NYC funding decreases reflected in FY19-20 budget allocations. City funds will continue funding fringe benefit cost increases and collective bargaining costs.

Community College Funding by Source (\$Mil)



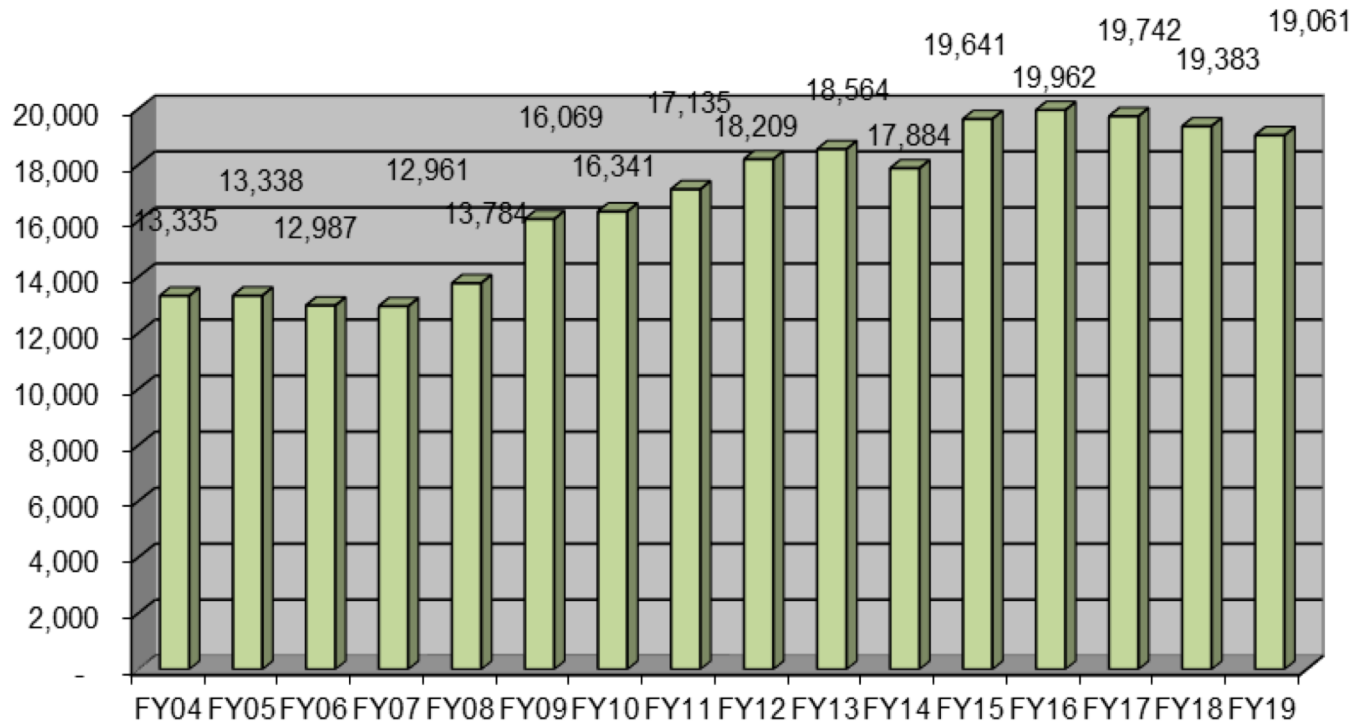
CHANGES IN NYS AND NYC FUNDING WILL RESULT IN THE SLIGHT DECREASE IN THE RATIO OF NYS AND INCREASE OF THE RATIO OF NYC FUNDING IN TOTAL RESOURCES PROVIDED TO COMMUNITY COLLEGES. THE RATIO OF TUITION WILL REMAIN AT 35%.

Ratios of NYS, NYC and Tuition funds in total Community College resources



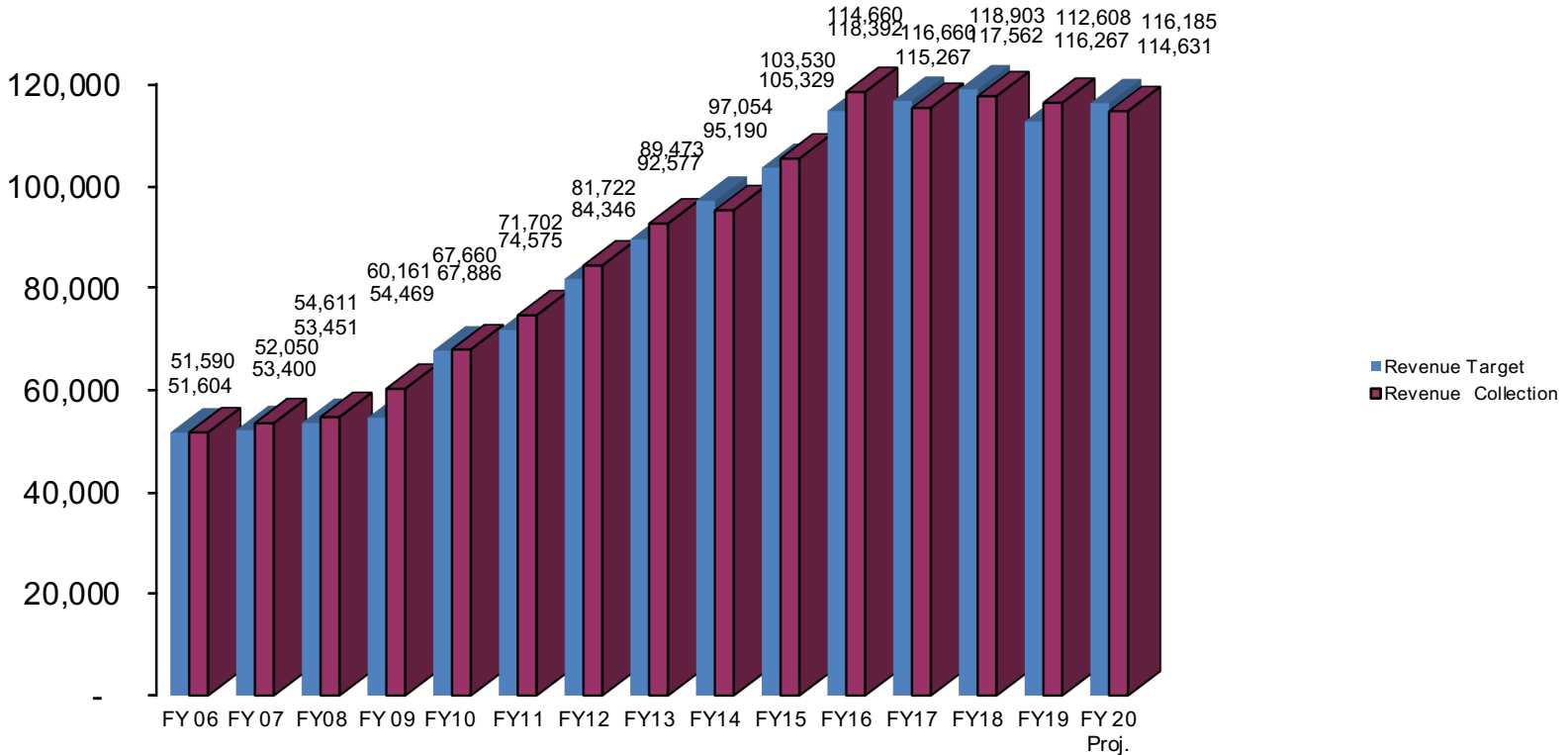
FTE enrollment was slightly down for the third year due to continued stability in US economy, and demographic factors. This trend most likely will continue in the next year.

BMCC Enrollment (FTEs)



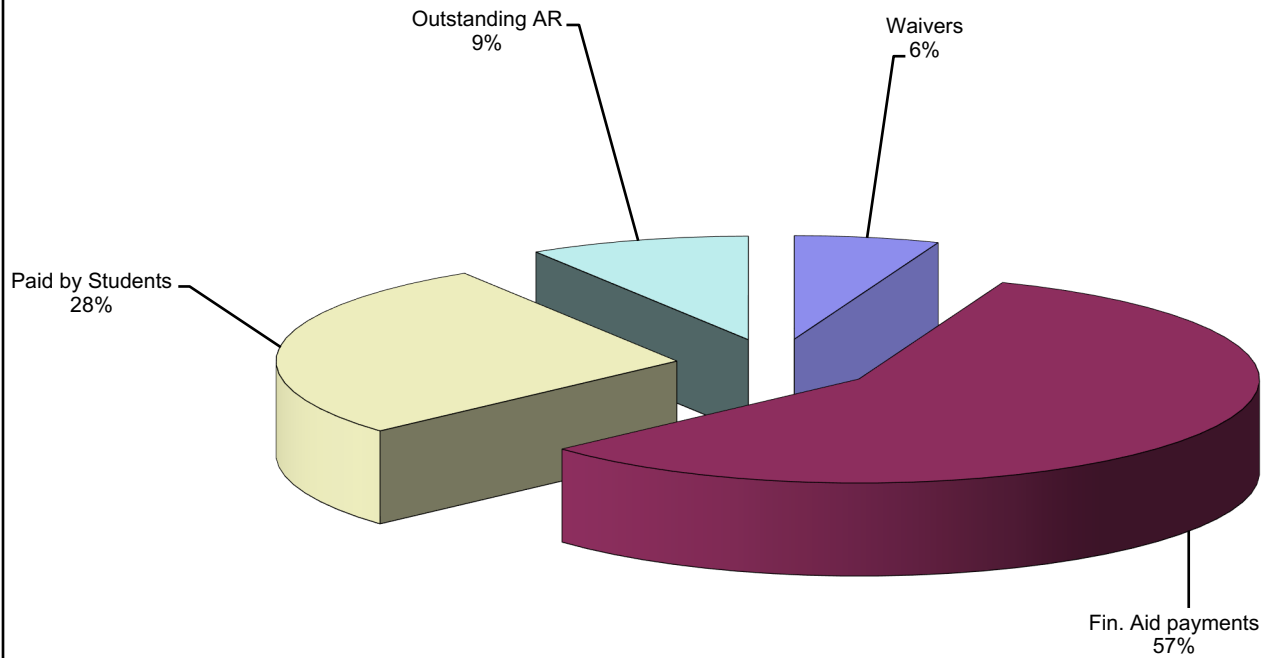
- ▶ Each college receives Tuition revenue targets as part of their operating budget allocation. Tuition revenue collected up to the amount of the revenue target must be turned over to the University. The College uses revenue collections above the target to supplement its operating budget.
- ▶ The University had frozen the tuition revenue targets for the last 4 fiscal years. However, BMCC's revenue target was adjusted upward by \$2 Mil to align the target with actual collections. In addition, it was adjusted by \$5Mil, \$5 Mil and \$6.5Mil respectively in FY16, FY17 and FY18. These funds were directed to the capital budget to fund the construction in additional space at Murray St. building.
- ▶ In order to better align the revenue targets with current enrollment trends, the FY19-20 tuition revenue targets were recalculated based on actual billed revenue. Revenue target increase for BMCC is included in the budget allocation. However, we are projecting that actual collections will be less than the target and revenue shortfall negative adjustment is expected at fiscal year end.

Tuition Revenue: Target vs. Collection (\$000)

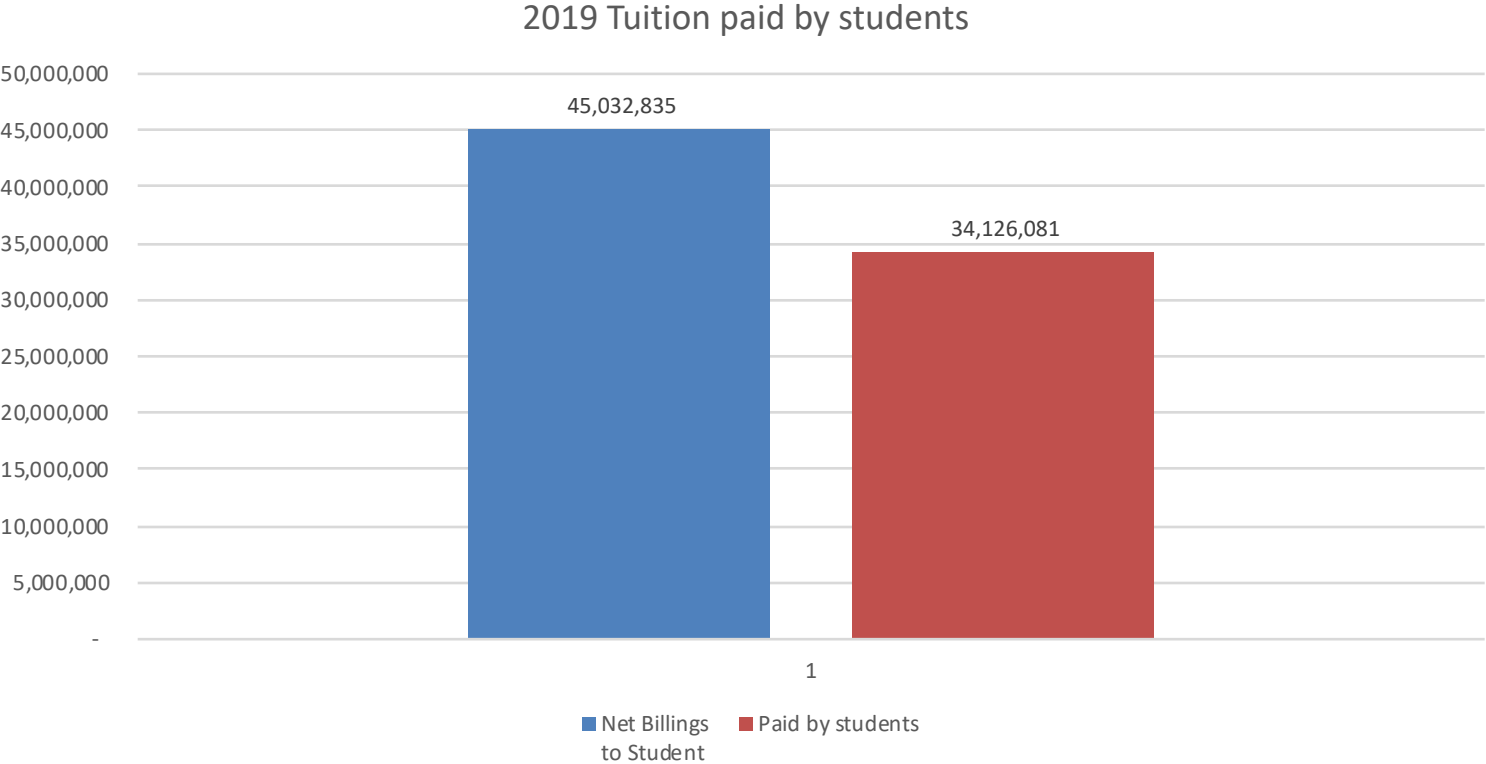


In FY 2019 only 28% of tuition revenue was actually paid by our students, which is the same as in FY18.

2019 Tuition Revenue



Collection rate of tuition billed to students remains the same as well, at 76%.



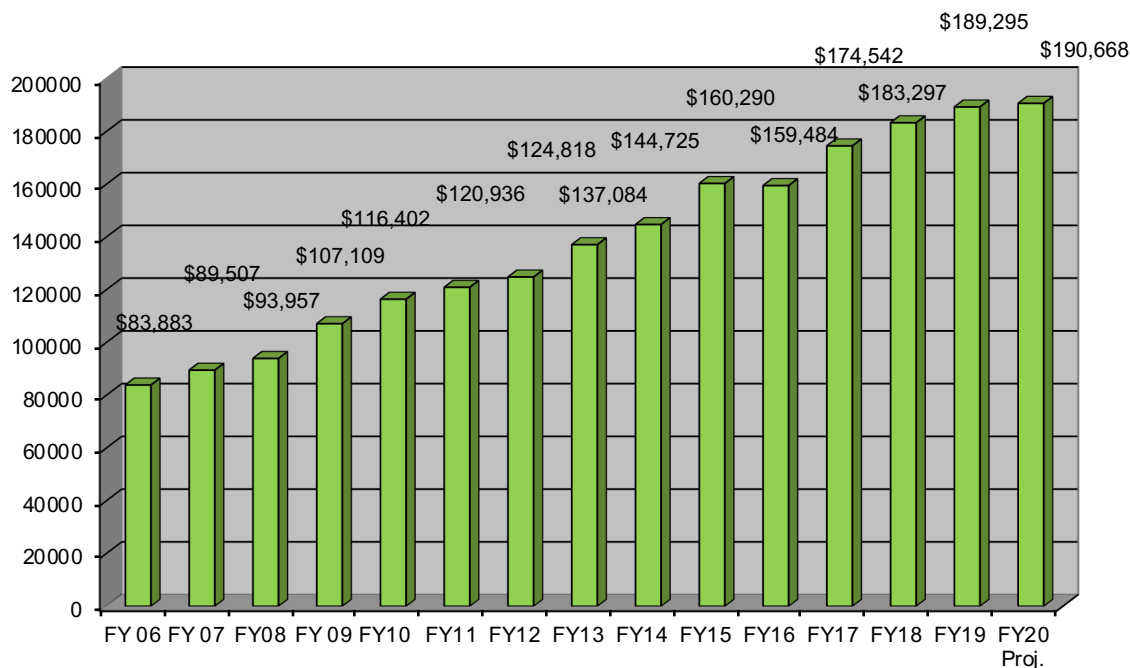
Based on the submitted Financial Plan for FY19-20 the slight increase in total financial resource at BMCC is associated with additional funding for the CUNY in the Heights.

However, the following factors will create the budget challenges:

- Responsibility for the full fiscal year additional space lease at 70 Murray in the amount of \$4.3M
- Cost of faculty workload reduction of \$2M
- Carried over negative “adjustment to scale” to the college’s base budget allocation of \$5M

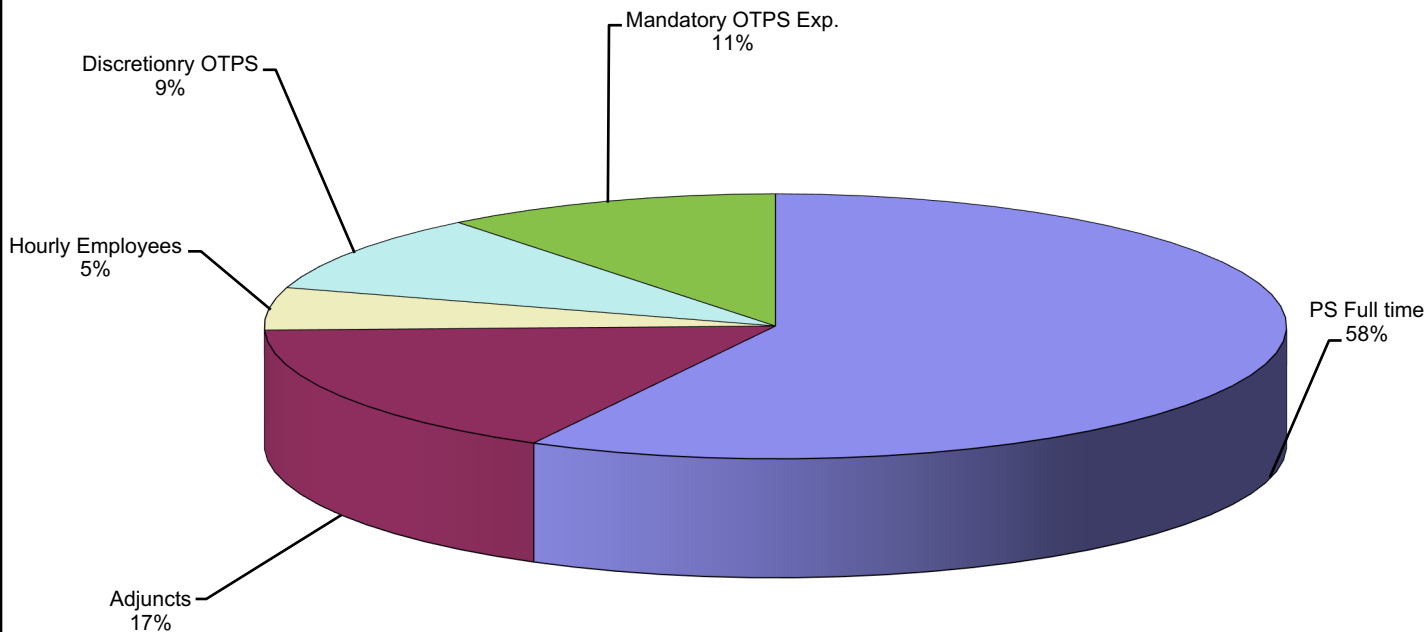
This is why we had to reduce the OTPS budget allocations to the departments by 30% in FY19-20.

Total Financial Resources at BMCC (\$000)



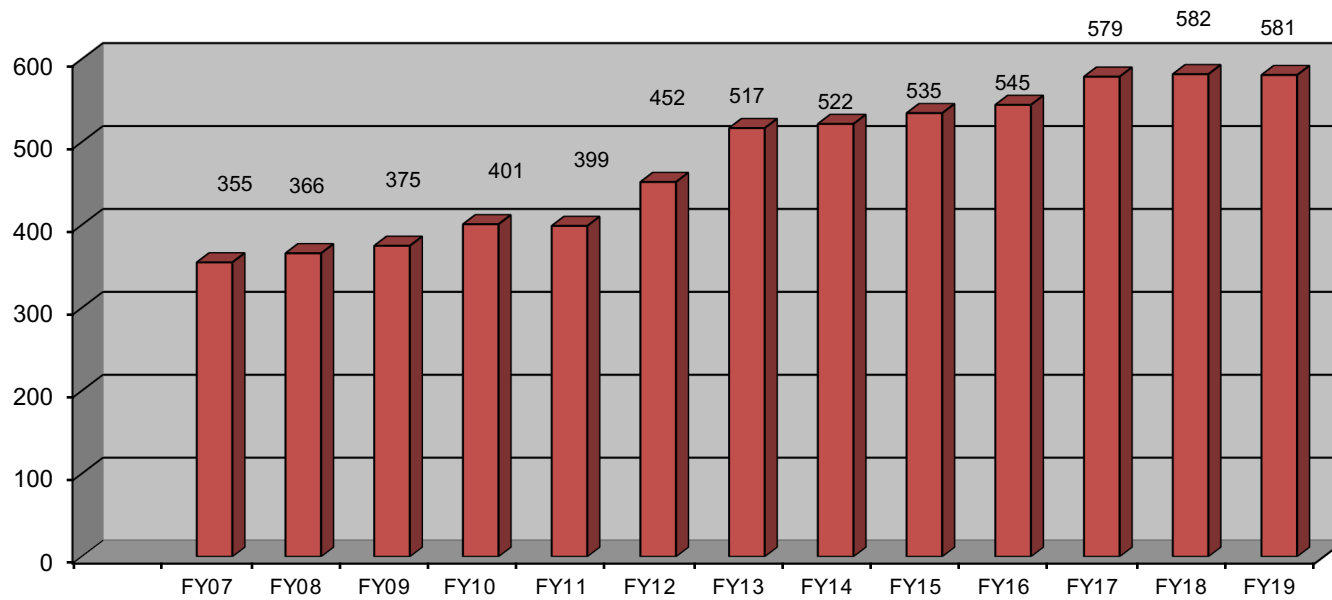
80% of the college's operating budget supports personnel services expenses. The remaining 20% is split between mandatory recurring OTPS (other than personnel services) and discretionary OTPS expenses.

2019 Expenditures



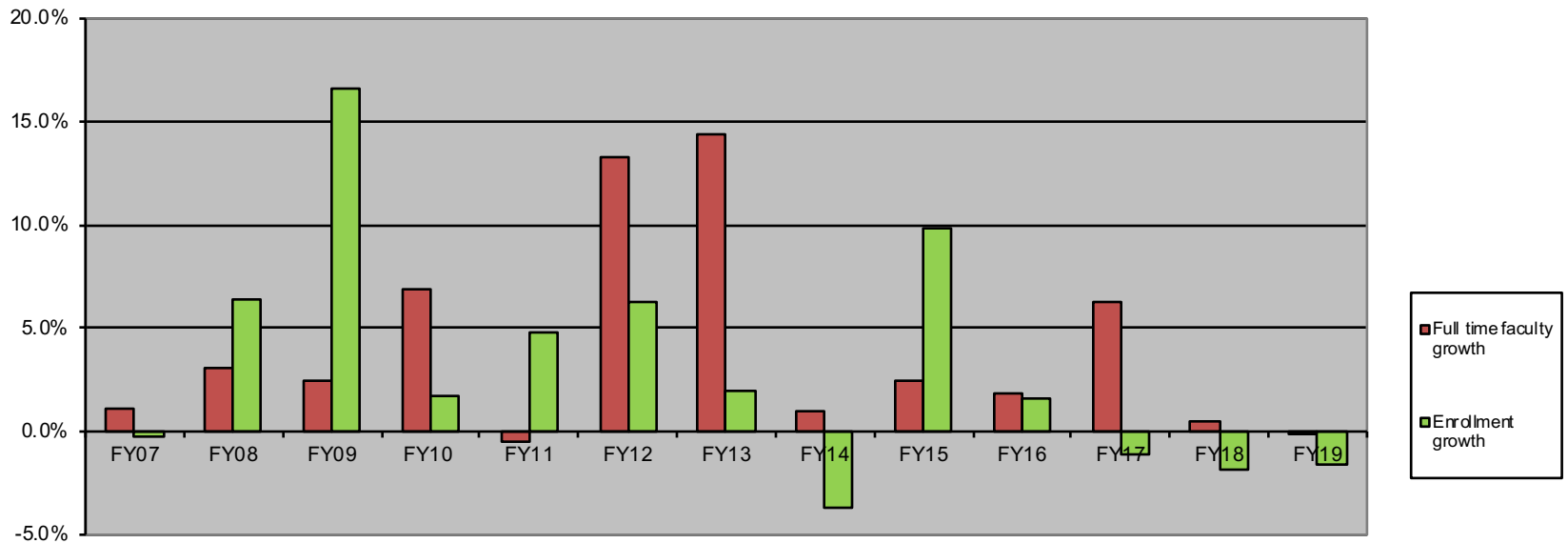
FULL-TIME FACULTY REMAINS AT ABOUT THE SAME LEVEL FOR THE LAST COUPLE OF YEARS.

Full time Faculty

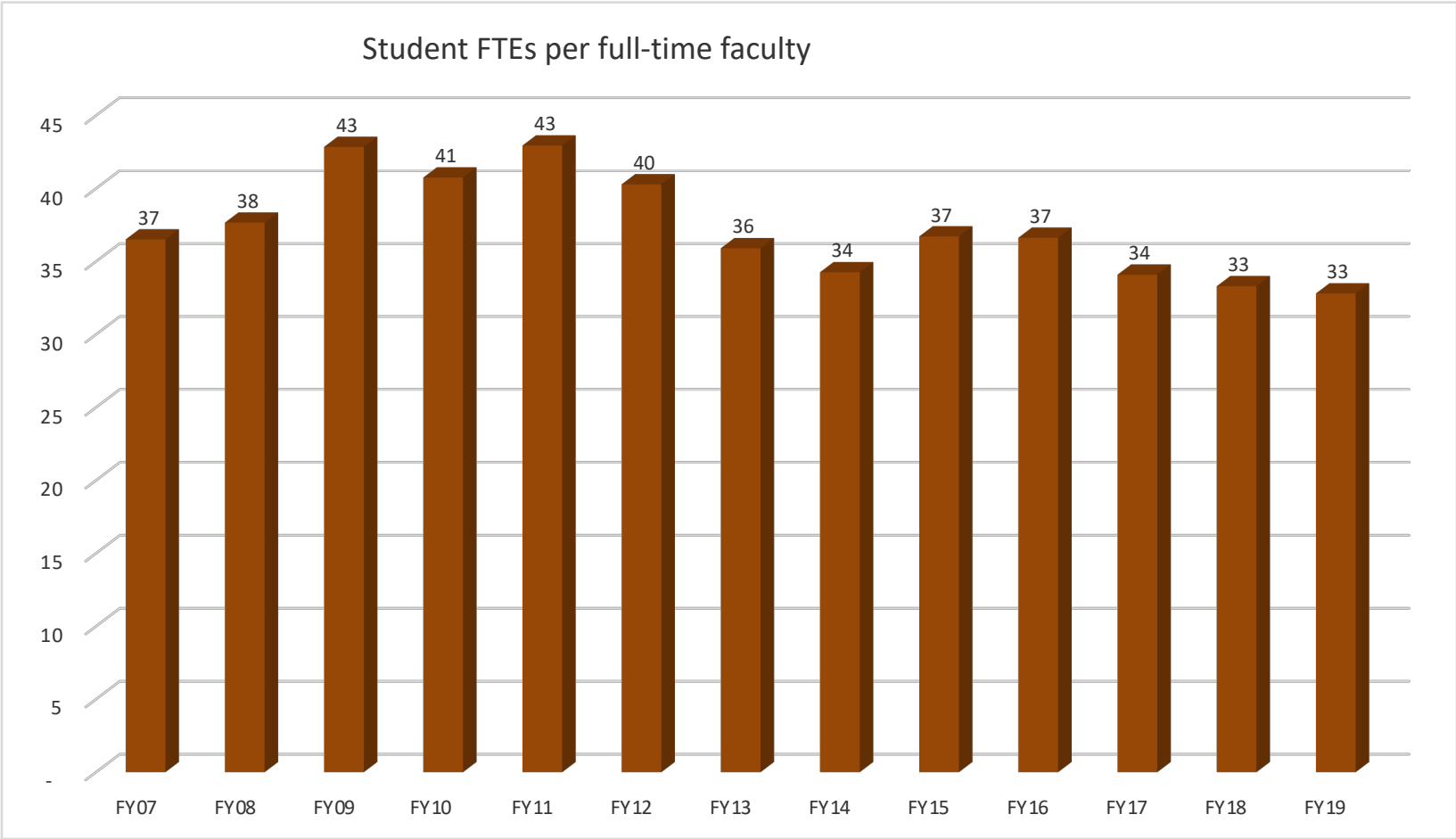


The dynamics in full time faculty count at BMCC was not consistent with student enrollment trends. There were years when increase of full time faculty did not follow the enrollment increase, and years when full time faculty count increased and enrollment dropped.

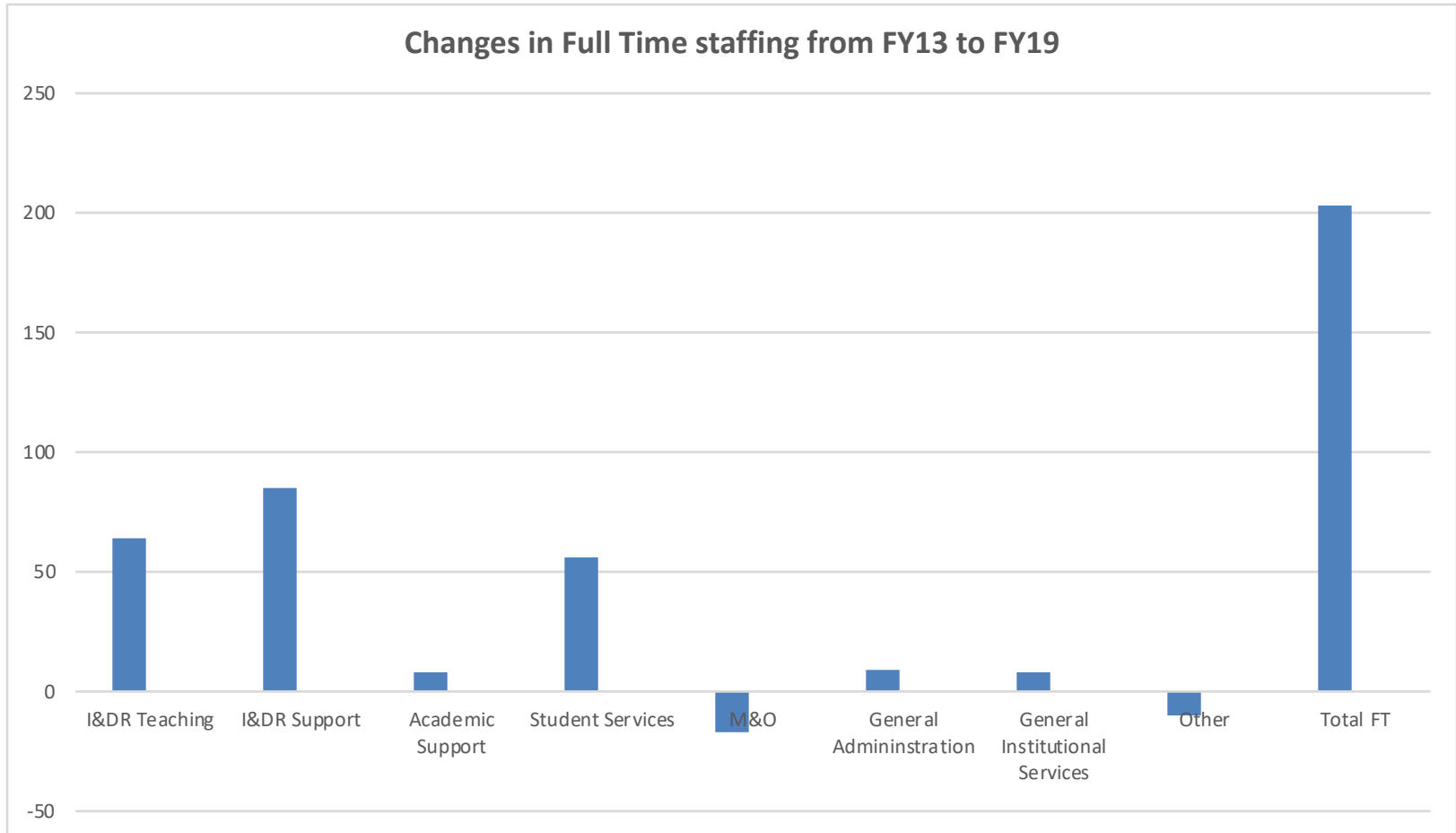
Full Time Faculty vs. Student Enrollment growth



NUMBER OF STUDENT FTES PER FULL-TIME FACULTY IS AT THE LOWEST LEVEL IN FY19 AND PROJECTED FOR FY20.



TOTAL NUMBER OF FULL TIME EMPLOYEES INCREASED BY 203 OR 18% OVER THE LAST SIX YEARS. THIS INCREASE WAS MAINLY EXPERIENCED IN THE AREAS OF FACULTY, ACADEMIC AND STUDENT SUPPORT, WHERE THE HEADCOUNT OF FULL TIME EMPLOYEES GREW BY 213, WHILE IN THE AREA OF ADMINISTRATION THE WAS NOT INCREASE IN FULL TIME EMPLOYEES.



Categories of mandatory recurring expenses	FY2019
Rent	12,459,780
Cleaning Services	1,522,035
Engineering Services	831,657
Elevator/escalators repairs & maintenance	690,503
Exterminating Service	69,307
Fire Alarm Maintenance	342,154
Security Services	703,082
HVAC maintenance	348,092
Copier maintenance	173,928
Armored car service	3,402
AMAG Site Support Agreement	73,485
Telephone	216,393
Technology contracts and software licenses	1,839,958
Total maintenance and services contracts	19,273,775

- As directed by the University Budget Office, BMCC prepared the financial plan for FY19-20 and two additional future fiscal years. This Financial Plan was presented to the joint meeting of the College Council Budget Committee and P&B Budget Committee. Student representatives participated in this meeting as well. The participants of this meeting approved the presented Financial Plan, it was submitted to University Budget Office and their approval have been received on 10.23.19.
- The Financial Plan was based on the projected flat enrollment for the net two years. Our efforts to increase students retention are expected to overcome the negative enrollment trends, and maintain the required level of tuition revenue.
- The college is expected to end FY19-20 and FY20-21 with positive year-end balances due to the existing at the end of FY18-19 reserves. There are no new full-time hires are planned, the costs of adjunct faculty, college assistants and OTPS expenses must be closely monitored.