

**ST. JOHN'S UNIVERSITY  
BOROUGH OF MANHATTAN COMMUNITY COLLEGE**

**ARTICULATION AGREEMENT**

This Agreement is between St. John's University, New York ("St. John's" or "the University"), an institution of higher education formed and existing under the New York Education Law, and Borough of Manhattan Community College formed and existing under the State of New York Education Law, an institution of higher education, and is dated October 21, 2015.

WHEREAS, Borough of Manhattan Community College desires to provide for the preferential transfer admission of well-qualified Borough of Manhattan Community College students to St. John's University, and

WHEREAS, in support of its academic mission, St. John's University desires to accept as transfer students such well-qualified Borough of Manhattan Community College enrollees; and

WHEREAS, the intent of this Agreement is to facilitate the smooth transfer and transition of Borough of Manhattan Community College students to the University, the successful implementation of the Agreement depends upon communication of its contents to all involved participants, and assumption of responsibility by both institutions for such communication.

NOW THEREFORE, Borough of Manhattan Community College and St. John's University agree as follows for the mutual covenants contained in this agreement and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged:

**General Terms**

This Agreement shall automatically renew on an annual basis. This Agreement will be reviewed by both institutions every other year and updated or terminated as determined by either party on six months' prior, written notice; however, all students currently enrolled in the program at Borough of Manhattan Community College will be permitted to complete their degree and transfer to St. John's University before final phase out of this Agreement occurs.

Because the efforts of the schools in launching and maintaining this program will not bear fruit unless Borough of Manhattan Community College's current and prospective students are made aware of it, St. John's and Borough of Manhattan Community College will make joint efforts to publicize the program internally and externally. Each School must approve any information or statements about the program, whether published only in one School's materials (including admissions information, student bulletins, course guides, etc.) or otherwise.

Each party warrants that it shall not discriminate on the basis of race, color, national or ethnic origin, religion, age, gender, sex, marital status, disability or any other protected class in referring, advising or directing students in connection with this Agreement.

## AGREEMENT FOLLOW-UP PROCEDURES

- **Procedures for reviewing, updating, modifying or terminating agreement:**  
When either of the degree programs involved in this agreement undergoes a change, the agreement will be reviewed and revised accordingly by faculty from each institution's respective departments or programs, selected by their Chairpersons and program directors.
- **Procedures for evaluating agreement (i.e., tracking the number of students who transfer under the articulation agreement and their success):**  
Each year St. John's University will provide Borough of Manhattan Community College the following information: a) the number of Borough of Manhattan Community College graduates who applied to the program; b) the number of Borough of Manhattan Community College students who were accepted into the program; c) and the number of Borough of Manhattan Community College students who enrolled; d) the aggregate GPA of these enrolled students at St. John's University.
- **Sending and receiving college procedures for publicizing agreement (e.g., college catalogs, transfer advisers, websites, etc.):**  
This articulation agreement will be publicized on the Borough of Manhattan Community College's website and St. John's University's website.

### The University will:

- evaluate all applications from Borough of Manhattan Community College students, and assess their candidacy. Borough of Manhattan Community College students must satisfy all of the admission requirements of St. John's University. Borough of Manhattan Community College students who are unable to satisfy an admission requirement may be considered by the University on a case by case basis.
- designate an academic advisor from each School or College for Borough of Manhattan Community College students transferring to the University.
- conduct an orientation and registration program specific for Borough of Manhattan Community College students transferring to the University.
- provide regular, on-site advising sessions on the Borough of Manhattan Community College's campus for students interested in transferring to the University.
- have faculty continue to work with Borough of Manhattan Community College's chair or designee in reviewing additional courses for transferability.
- provide eligible students transferring to the University with academic scholarships upon their acceptance. Transfer scholarship eligibility requirements can be found at <http://www.stjohns.edu/admission-aid/scholarships/transfer-scholarships>.

**BOROUGH OF MANHATTAN COMMUNITY COLLEGE will:**

- publicize this Agreement to students, faculty and professional staff in campus publications.
- have advisors inform interested students of this opportunity and have transfer advisors at Borough Manhattan Community College promote this agreement with eligible students.
- obtain consent from its students in order to provide a list of graduates upon request.
- provide a list of majors upon request.
- organize a "St. John's Day" for students to meet with advisors on the Borough of Manhattan Community College campus.
- assure that brochures and other printed materials are distributed to its transfer office, advisement center and academic departments.
- advertise any special programs or events the University is offering on Borough of Manhattan Community College's campus.

**Transfer Guidelines**

Attached as Exhibit A are the guidelines governing the transfer of credits from Borough of Manhattan Community College to the University (the "Transfer Guidelines"). The University and Borough of Manhattan Community College also will meet from time to time to identify any difficulties in the program, evaluate course sequence and content to facilitate transfers with minimal academic disruptions, and update the Transfer Guidelines, with particular attention to course equivalencies (i.e. Borough of Manhattan Community College classes for which students will receive University credits). The University reserves the right in its academic discretion to modify or amend programs, as it would with its four-year students, whenever it deems appropriate.

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**Exhibit A**

**Transfer Guidelines**

**The Peter J. Tobin College of Business**

The Agreement is open to Borough of Manhattan Community College students.

Students shall be informed that, upon completion of an Associate degree, they may apply to St. John's University to continue their education. Admission requirements for The Peter J. Tobin College of Business are provided below.

<b>Minimum BMCC GPA</b>	<b>St. John's University Admission Requirements</b>
	<b>The Peter J. Tobin College of Business</b>
2.5	Required for entry into Bachelor of Science degrees* *Pre-Calculus is required with a "C" or better grade, <b>OR</b> if a student has credit for a lower level math, a "C" or better <b>AND</b> math placement exam are required
3.0	Required for entry into Bachelor of Science degree in Actuarial Science* * Calculus I <b>and</b> II are required with a grade of "B" or better

## Transfer Guidelines

### College of Professional Studies

### St. John's College of Liberal Arts and Sciences

### The School of Education

### College of Pharmacy and Health Sciences

The Agreement is open to Borough of Manhattan Community College students.

Students shall be informed that, upon completion of an Associate degree, they may apply to St. John's University to continue their education. Such students are provided with the option of selecting one of the following degree programs, if applicable.

<b>Minimum BMCC GPA</b>	<b>St. John's University Admission Requirements</b>
	<b>College of Professional Studies</b>
2.3	Required for entry into Bachelor of Arts and Bachelor of Science degrees *For entry into Computer Science, a B or better is needed in Math (non-remedial) *For entry into Journalism, a B or better is needed in English
	<b>St. John's College of Liberal Arts and Sciences</b>
2.0	Required for entry into Bachelor of Arts degrees*
2.7	*For entry into Psychology
3.0	*For entry into Speech Language Pathology and Audiology
2.8	Required for entry into Bachelor of Science degree programs. Math and Science grades will also impact decision
	<b>The School of Education</b>
3.0	Required for entry into Bachelor of Science in Education degrees
	<b>College of Pharmacy and Health Sciences</b>
2.3	Required for entry into Bachelor of Science degrees in Clinical Lab Science, Toxicology and Radiologic Sciences based on space availability* *For Clinical Lab Science and Toxicology, student must also have a minimum of a 2.3 grade point average in Math and Science courses

## PETER J. TOBIN COLLEGE OF BUSINESS

The general University policy for students requesting transfer from other colleges is stipulated in the Admission section of the bulletin: [www.stjohns.edu/bulletins](http://www.stjohns.edu/bulletins). Additionally, information on specific majors in each college may be found on the University's website.

All applicants applying to the Peter J. Tobin College of Business has his/her credits transferred on a course-by-course basis provided they are applicable to the degree program with the exception of the following: Students who hold the A.A. degree in Business Administration will have 60 credits awarded toward the following programs, B.S. Business, B.S. Economics, B.S. Finance, B.S. Management, B.S. Marketing, and B.S. Risk Management and Insurance. Please refer to the Peter J. Tobin College of Business course maps provided in this section to assist with transfer planning.

*Effective Date: October 21, 2015*

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**Borough of Manhattan Community College - A.A. Business Administration**  
**The Peter J. Tobin College of Business – B.S. Business**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Business  
Degree: Bachelor of Science (B.S.)

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**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1cr) is waived for transfer students.

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Business.

**A.A. in Business Administration**

<i>Common Core</i>	
<i>Required Common Core</i>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i> 12	
<i>Flexible Core<sup>3</sup></i>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i> 18	
<i>Total Common Core</i> 30	
<i>Curriculum Requirements</i>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i> 30	
<i>Total Program Credits</i> 60	



**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>BUSINESS Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	36	24	12
BUSINESS MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

<b>Business Courses</b>	<b>Credits</b>
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Statistics II	3
PHI 2220C Ethics and Business	3
THE 2000 series	3
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Business Major Requirements</u></b>	
3000- or 4000- level Accounting, Economics, Finance, Management, Marketing, or Risk Management and Insurance.	21
<b>Total Business Major Requirements</b>	<b>21</b>
<b><u>Business Core Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 3346, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3351	3
Choose ONE BUS Elec or Gen Elec.: ACC, ECO, FIN, MGT, MKT, RMI	3
<b>Total Business Core Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

*Effective Date: October 21, 2015*

**Borough of Manhattan Community College - A.A. Business Administration  
The Peter J. Tobin College of Business – B.S. Economics**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Economics  
Degree: Bachelor of Science (B.S.)

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**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1cr) waived for transfer students

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Economics.

**A.A. in Business Administration**

<i>Common Core</i>	
<i>Required Common Core</i>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i>	12
<i>Flexible Core<sup>3</sup></i>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i>	18
<i>Total Common Core</i>	30
<i>Curriculum Requirements</i>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i>	30
<i>Total Program Credits</i>	60

**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>ECONOMICS Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	36	24	12
ECONOMICS MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

<b>Economics Courses</b>	<b>Credits</b>
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Statistics II	3
PHI 2220C Ethics and Business	3
THE 2000 series	3
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Economics Major Requirements</u></b>	
ECO 3303 History of Economic Thought	3
ECO 3341 Macroeconomic Theory	3
ECO 3343 Microeconomic Theory	3
Choose FOUR courses from the following electives: ECO 3306, 3307, 3313, 3323, 3335, 3344, 3346, 3347, 3348, 3360, 4340, 4345, 4350, 4399; MKT 3312; FIN 3311, 3312, 3315, 3316, 3318, 4317 (No more than SIX credits from FIN may be used)	12
<b>Total Economics Major Requirements</b>	<b>21</b>
<b><u>Business Core Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3351	3
Choose ONE BUS Elec or Gen Elec: ACC, ECO, FIN, MGT, MKT, RMI	3
<b>Total Business Core Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

Effective Date: October 21, 2015

**Borough of Manhattan Community College - A.A. Business Administration  
The Peter J. Tobin College of Business – B.S. Finance**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Finance  
Degree: Bachelor of Science (B.S.)

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**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1cr) is waived for transfer students.

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Finance.

**A.A. in Business Administration**

<i>Common Core</i>	
<i>Required Common Core</i>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i>	12
<i>Flexible Core<sup>3</sup></i>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i>	18
<i>Total Common Core</i>	30
<i>Curriculum Requirements</i>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i>	30
<i>Total Program Credits</i>	60



**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>FINANCE Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	36	24	12
FINANCE MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

<b>Finance Courses</b>	<b>Credits</b>
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Statistics II	3
PHI 2220C Ethics and Business	3
THE 2000 series	3
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Finance Major Requirements</u></b>	
FIN 3311 Corporate Financial Analysis	3
FIN 3312 Investments	3
Choose five courses from the following electives: FIN 3314, 3315, 3316, 3318, 3388, 4317, 4327, 4328, 4350, 4359, 4399; ECO 3313, 3323, 3341, 4340, 4345 (No more that 6 credits from ECO)	15
<b>Total Finance Major Requirements</b>	<b>21</b>
<b><u>Business Core Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3351	3
Choose ONE BUS Elec or Gen Elec from: ACC, ECO, FIN, MGT, MKT, RMI	6
<b>Total Business Core Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

Effective Date: October 21, 2015

**Borough of Manhattan Community College - A.A. Business Administration  
The Peter J. Tobin College of Business – B.S. Management**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Management  
Degree: Bachelor of Science (B.S.)

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**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1 cr.) is waived for transfer students.

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Management.

**A.A. in Business Administration**

<i>Common Core</i>	
<i>Required Common Core</i>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i>	12
<i>Flexible Core<sup>3</sup></i>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i>	18
<i>Total Common Core</i>	30
<i>Curriculum Requirements</i>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i>	30
<i>Total Program Credits</i>	60

**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>MANAGEMENT Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	30	24	6
MANAGEMENT MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

<b>Management Courses</b>	<b>Credits</b>
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Economics II	3
PHI 2220C Ethics and Business	3
THE 2000 Series	3
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Management Major Requirements</u></b>	
MGT 3323 Organizational Decision Making	3
MGT 3331 Strategic Leadership in a Global Environment	3
Choose FIVE courses from the following electives: MGT 3330, 3332, 3337, 3339, 3340, 3341, 3342, 3344, 3346, 4310, 4320, 4324, 4326, 4333, 4334, 4335, 4336, 4338, 4340, 4347, 4348, 4350, 4399; LAW 4315; IB 3341, 4312	15
<b>Total Management Major Requirements</b>	<b>21</b>
<b><u>Business Elective Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 3346, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3351	3
Choose ONE BUS Elec or Gen Elec: ACC, ECO, FIN, MGT, MKT, RMI	3
<b>Total Business Elective Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

*Effective Date: October 21, 2015*

**Borough of Manhattan Community College - A.A. Business Administration  
The Peter J. Tobin College of Business – B.S. Marketing**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Marketing  
Degree: Bachelor of Science (B.S.)



**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1 cr.) is waived for transfer students.

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Marketing.

## A.A. in Business Administration

<i>Common Core</i>	
<b><i>Required Common Core</i></b>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i> 12	
<b><i>Flexible Core<sup>3</sup></i></b>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i> 18	
<i>Total Common Core</i> 30	
<b><i>Curriculum Requirements</i></b>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i> 30	
<b><i>Total Program Credits</i> 60</b>	



**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>MARKETING Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	36	24	12
MARKETING MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

Marketing Courses	Credits
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Statistics II	3
PHI 2220C Ethics and Business	3
THE 2000 series	
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Marketing Major Requirements</u></b>	
MKT 3311 Consumer Behavior	3
MKT 3312 Marketing Research	3
Choose FIVE courses from the following electives: MKT 3305, 3306, 3307, 3308, 3309, 3310, 3315, 3317, 3320, 3321, 4305, 4306, 4316, 4318, 4350, 4399; IB 3341, 4312	15
<b>Total Marketing Major Requirements</b>	<b>21</b>
<b><u>Business Elective Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3351	3
Choose ONE BUS Elec or Gen Elec from: ACC, ECO, FIN, MGT, MKT, RMI	3
<b>Total Business Elective Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

*Effective Date: October 21, 2015*

**Borough of Manhattan Community College - A.A. Business Administration**  
**The Peter J. Tobin College of Business – B.S. Risk Management and**  
**Insurance**

**A. SENDING AND RECEIVING INSTITUTIONS**

Sending College: Borough of Manhattan Community College, CUNY  
Department: Business Management  
Program: Business Administration  
Degree: Associate in Arts (A.A.)

Receiving College: St. John's University, Queens, NY  
Department: The Peter J. Tobin College of Business  
Program: Risk Management and Insurance  
Degree: Bachelor of Science (B.S.)



**B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM**

- A.A. degree and a minimum GPA of 2.50
- Grade of C or better in all business courses
- Grade of C or better in all math courses

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 63\*

Total credits required for the Bachelor of Science: 123\*

\*BUS 1100 (1 cr.) is waived for transfer students.

**C. TRANSFER CREDITS AWARDED**

Borough of Manhattan Community College graduates who complete the Associate in Arts degree (A.A.), in Business Administration will receive 60 credits toward the Bachelor of Science (B.S.) degree in Risk Management and Insurance.

**A.A. in Business Administration**

<i>Common Core</i>	
<b><i>Required Common Core</i></b>	
English Composition	6
Mathematical & Quantitative Reasoning	3
Life & Physical Sciences	3
<i>Total Required Common Core</i> 12	
<b><i>Flexible Core<sup>3</sup></i></b>	
Creative Expression	6
World Culture & Global Issues	3
U.S. Experience in Its Diversity	3
Individual & Society	3
Scientific World	3
<i>Total Flexible Core</i> 18	
<i>Total Common Core</i> 30	
<b><i>Curriculum Requirements</i></b>	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
ACC xxx – Accounting Elective	3
CIS 200 - Intro to Info Systems & Technologies	3
MAR 100 – Introduction to Marketing	3
ECO 201 – Macroeconomics	3
ECO 202 – Microeconomics	3
MAT 301 – Analytic Geometry & Calculus I	4
MAT 209 – Statistics	4
Liberal Arts Elective	1
<i>Total Curriculum Credits</i> 30	
<b><i>Total Program Credits</i> 60</b>	

**D. SUMMARY OF TRANSFER CREDITS FROM BMCC & CREDITS TO BE COMPLETED AT ST. JOHN'S UNIVERSITY**

<b>RISK MANAGEMENT &amp; INSURANCE Program @ St. John's University</b>	<b>TOTAL NUMBER OF CREDITS</b>	<b>TRANSFER CREDITS FROM BMCC</b>	<b>CREDITS TO BE COMPLETED @ ST. JOHN'S UNIVERSITY</b>
COMMON CORE REQUIREMENTS	27	21	6
DISTRIBUTED CORE REQUIREMENTS	36	24	12
RISK MANAGEMENT & INSURANCE MAJOR REQUIREMENTS	21	0	21
BUSINESS CORE REQUIREMENTS	39	15	24
<b>TOTAL</b>	<b>123</b>	<b>60</b>	<b>63</b>

**E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE**

Courses students will be required to take at St. John's University after completing the A.A. in Business Administration at BMCC.

<b>Risk Management &amp; Insurance Courses</b>	<b>Credits</b>
<b><u>Common Core Requirements</u></b>	
PHI 1000C Philosophy: Philosophy of the Human Person	3
THE 1000C Theology: Catholic Perspectives on Christianity	3
<b>Total Common Core Requirements</b>	<b>6</b>
<b><u>Distributed Core Requirements</u></b>	
DS 2334 Modern Economics II	3
PHI 2220C Ethics and Business	3
THE 2000 Series	3
THE 3305 Moral Theology of the Marketplace	3
<b>Total Distributed Core Requirements</b>	<b>12</b>
<b><u>Risk Management &amp; Insurance Major Requirements</u></b>	
RMI 3333 Commercial Property Risk Management and Insurance	3
RMI 3355 Risk Control	3
RMI 3361 Insurance and Alternative Risk Transfer	3
RMI 4334 Commercial Liability Risk Management and Insurance	3
RMI 4390 Insurance Industry Operations	3
Choose TWO courses from the following electives: RMI 3335, 3350, 3360, 4364, 4399	6
<b>Total Risk Management &amp; Insurance Major Requirements</b>	<b>21</b>
<b><u>Business Core Requirements</u></b>	
ACC 2339 Fundamentals of Accounting II	3
FIN 2310 Foundations in Finance	3
MGT 2301 Administrative and Organizational Behavior	3
MGT 3325 Management of Operations	3
MGT 4329 Managerial Strategy and Policy	3
RMI 2301 Principles of Risk Management	3
Choose ONE course from Technology Elective: MGT 4322, 3340, 3342, 3344, 4348; ACC 3354; CIS 3347, 3352, 3339, 3345, 3349, 3352	3
Choose ONE BUS Elec or Gen Elec from: ACC, ECO, FIN, MGT, MKT, RMI	3
<b>Total Business Core Requirements</b>	<b>24</b>
<b>Total Credits to be Completed at St. John's University</b>	<b>63</b>

*Effective Date: October 21, 2015*