



ARTICULATION AGREEMENT FORM

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: Borough Manhattan Community College

Department: Business Management

Program: Business Management Hotel, Travel and Tourism concentration

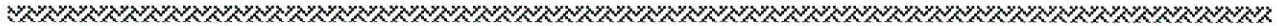
Degree: Associate in Applied Science (A.A.S.)

Receiving College: New York Institute of Technology

Department: School of Management

Program: Hospitality Management

Degree: Bachelor of Professional Studies (B.P.S.)



B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

- Completion of A.A.S degree in Business Management with the Hotels, Travel and Tourism concentration and a minimum GPA of 2.00
- Grade of C or better in freshman composition, its equivalent, or a higher-level English course
- Successful completion of a minimum 3-credit college-level math course

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

Total credits required to complete the Bachelor of Professional Studies in Hospitality Management: 120

C. TRANSFER CREDITS AWARDED

Borough of Manhattan Community College (BMCC) graduates who complete the Associate in Applied Science (A.A.S.) degree in Business Management with the Hotels, Travel and Tourism concentration will receive 60 credits toward the Bachelor Professional Studies (B.P.S) degree in Hospitality Management at New York Institute of Technology (NYIT).

<i>Common Core</i>	<i>Credits</i>
Required Common Core	
English Composition ENG 101- English Composition ENG 201- Introduction to Literature	6
Mathematical & Quantitative Reasoning MAT 150- Introduction to Statistics OR Introduction to Discrete Mathematics MAT 200 or Higher	4
Life and Physical Science : AST 110- General Astronomy OR PHY 110- General Physics	4
Total Required Common Core	14
Flexible Common Core	
SPE 100-Fundamentals of Speech OR SPE 102- Fundamentals Of Speech for Non-Native Speakers	3
Total Flexible Core	3
Total Common Core	17
Curriculum Requirements	
BUS 104- Introduction to Business	3
BUS 110- Business Law	3
BUS 150- Business Communications	3
BUS 210- Business Methods	3
BUS 220- Managerial Decision Making	3
ACC 122- Accounting Principles I	3
CED 361- Business Management Internship	2
CIS 100- Introduction to Computer Applications OR CIS 200- Introduction to Info Systems and Technologies	3
FNB 100- Introduction to Finance	3
MAR 100- Introduction to Marketing	3
ECO 201- Macroeconomics OR ECO 202- Microeconomics	3
HTT 200- Introduction to Hotels, Travel and Tourism	3
HTT 201- Hotels, Travel and Tourism Technology	3
HTT 301- World Markets	3
General Elective	2
Subtotal	43
Total Number of Credits Transferred from BMCC	60

D. REMAINING SENIOR COLLEGE REQUIREMENTS FOR THE BACCALAUREATE DEGREE

Students will be required to take the following courses at NYIT after completing the A.A.S degree in Business Management with the Hotels, Travel and Tourism concentration.

<i>General Education Requirements</i>	<i>Credits</i>
<i>Core and Additional Requirements</i>	
BIOL 103- Nutrition and Society	3
ICBS 3XX- Behavioral Science Seminar	3
FCWR 301- Communications for Business	3
ICLT 3XX- Literature Seminar	3
ICPH 3XX- Philosophy Seminar	3
ICSS 3XX- Social Science Seminar	3
<i>Major Requirements</i>	
HOSP 130- Front Office Sales and Management	3
HOSP 140- Purchasing, Procurement and Supply Management	3
HOSP 210- Service Excellence	3
HOSP 260- Hospitality Managerial Analysis	3
HOSP 270- Supervised Fieldwork	3
HOSP 320- Hospitality Law	3
HOSP 330- Meetings, Events, Conventions and Expositions	3
HOSP 340- Beverage Evaluation and Management	3
HOSP 420- Leadership and Employee Relations	3
HOSP 430- Facility and Concept Development	3
HOSP 440- Menu Development and Design	3
HOSP 460- Entrepreneurship, Franchise and Multi-Unit Management	3
HOSP 470- Senior Seminar Capstone	3
Hospitality Elective- HOSP- XXX	3
<i>Total Credits needed to complete Baccalaureate Degree</i>	60

E. ARTICULATION AGREEMENT FOLLOW-UP PROCEDURES ARTICULATION

1. *Procedures for reviewing, updating, modifying or terminating agreement:*

When either of the degree programs involved in this agreement undergoes a change, the agreement will be reviewed and revised accordingly by faculty from each institution's respective departments, selected by their Chairpersons and /or program directors.

2. *Procedures for evaluating agreement, i.e., tracking the number of students who transfer under the articulation agreement and their success:*

Each semester NYIT will provide BMCC the following information: a) the number of BMCC students who applied to the program; b) the number of BMCC students who were accepted into the program; c) the number of BMCC students who enrolled; and d) the aggregate GPA of these enrolled students.

3. *Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:*

This articulation agreement will be publicizing on the BMCC website and NYIT website. Transfer advisors at BMCC will promote this agreement with eligible students.

F. ADDITIONAL INFORMATION (E, G., FINANCIAL AID; Scholarships)

TRANSFER SCHOLARSHIP: Borough of Manhattan Community College graduates with an Associate’s degree who matriculate at NYIT as full-time students (taking at least 12 credit hours per semester) will automatically be considered for a transfer scholarship. All BMCC graduates wishing to be considered for a scholarship must submit a FAFSA each year. NYIT scholarships are tuition only, divided equally between fall and spring semesters and are not applicable to summer session attendance. Scholarships are renewable each fall and spring semester based on funding availability and institutional eligibility criteria (e.g. full-time, satisfactorily complete 12 credits within their program each semester with no incomplete grades).

Cumulative GPA	Transfer Achievement Scholarships
3.35-4.0	\$16,000
3.15-3.34	\$14,000
2.95-3.149	\$13,000
2.75-2.949	\$10,000
2.5-2.749	\$7,000
2.0-2.499	\$2,000

PHI THETA KAPPA: Borough of Manhattan Community College graduates with an Associate’s degree who are members of **Phi Theta Kappa** are eligible to be considered for a \$2000.00 annual merit award after completing the necessary PTK application on NYIT’s website and being selected by an NYIT scholarship review committee. These awards are renewable for two (2) years, or four (4) semesters, provided that the students maintain the requisite cumulative grade point averages as outlined in the scholarship award letter and maintain contiguous full-time matriculation.

TRANSFER OF CREDITS: Borough of Manhattan Community College graduates with an Associate’s degree who matriculate at NYIT as full-time students (taking at least 12 credit hours per semester) will be eligible to receive up to 70 transfer credits at NYIT as per the individual program articulation agreements that will be continuously created and updated. Such individual program articulation agreements include Hospitality Management where BMCC graduates may receive up to a maximum of 60 credits. The fee for the evaluation and application of prior learning credit will be waived for BMCC graduates. Wherever possible, course substitutions will be made for NYIT requirements to ensure maximum transferability of credit for Borough of Manhattan Community College graduates. Such substitutions are most feasible in the context of a completed Associate’s degree and an articulation agreement such as this one.

PRIORITY REGISTRATION: Borough of Manhattan Community College graduates with an Associate’s degree who have been admitted to NYIT’s programs will be afforded Priority Registration Days or Enrollment Days to provide optimal opportunity for desired course registrations/schedules.

FINANCIAL AID: Borough of Manhattan Community College graduates with an Associate’s degree will receive a Financial Aid Estimate within five (5) business days of their admission to NYIT as long as NYIT has a valid FAFSA on file in order to allow for a clearer understanding of the cost of attending NYIT.

CAREER CENTER: Borough of Manhattan Community College graduates with an Associate’s degree who matriculate at NYIT will automatically be eligible to take advantage of the services and workshops provided by the NYIT Career Network Center. This includes access to an online job bank as well as participation in several on-site career fairs.

G. COURSE EQUIVALENCY TABLE

BOROUGH OF MANHATTAN COMMUNITY COLLEGE		NEW YORK INSTITUTE OF TECHNOLOGY	
		2016-17	
<i>Associate in Applied Science Business Management - Hotels, Travel and Tourism</i>		<i>Bachelor of Professional Studies Hospitality Management</i>	
Courses	Credits	Courses	Credits
Common Core			
ENG 101 or ENG 100.5 English	3	FCWR 101 Writing I	3
ENG 201 Introduction to Literature	3	FCWR 151 Writing II	3
MAT 150 Intro to Statistics <i>or</i> Pathways-Approved MAT 2XX or higher	4	MATH 115 Intro Concepts of Math <i>and</i> General Elective (1)	3 1
AST 110 General Astronomy <i>or</i> PHY 110 General Physics	4	FCSC 101 Found of Scientific Process <i>and</i> General Elective (1)	3 1
SPE 100 Fundamentals of Speech	3	FCSP 105 Foundations of Speech	3
Curriculum Requirements			
ACC 122 Accounting Principles I	3	ACCT 101 Accounting I	3
BUS 104 Introduction to Business	3	HOSP 100 Introduction to Hospitality	3
BUS 110 Business Law	3	LLAW 110 Legal Environment of Business	3
BUS 150 Business Communication	3	General Elective	3
BUS 210 Business Methods	3	HOSP 240 Operations Cost Control	3
BUS 220 Managerial Decision Making	3	FCIQ 101 Foundations of Inquiry*	3
CED 361 Business Management	2	General Elective	2
CIS 100 Intro to Computer Applications <i>or</i> CIS 200 Intro Systems and Technologies	3	MIST 101 Intro to Computer Applications	3
FNB 100 Introduction to Finance	3	HOSP 360 Asset, Risk & Revenue Mgmt	3
MAR 100 Introduction to Marketing	3	HOSP 220 Strategic Planning & Marketing	3
ECO 201 Macroeconomics <i>or</i> ECO 202 Microeconomics	3	ECON 101 Basic Economics	3
General Elective	2	General Elective	2
Travel and Tourism Electives			
HTT 200 (TTA 200) Intro to Travel &	3	HOSP 105 Travel and Tourism	3
HTT 201(TTA 201) Travel Operations	3	Hospitality Elective	3
HTT 301 (TTA 301) World Markets	3	Hospitality Elective	3
TOTAL	60	TOTAL	60

*Transfer substitution awarded on the basis of this agreement.

Effective Date: Fall 2017